

The One Minute Sales Person

By Spencer Johnson

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Back in march of this year I published a short book review of a bestseller *The One Minute Manager* (Blanchard & Johnson, 1983) which has sold over 13 million copies.

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Spencer Johnson, Larry Wilso *The One Minute Sales Person* Publisher: William Morrow; Revised edition (October 1, 2002) Language: English Pages: 110

The One Minute Sales Person: The Quickest Way to Sell People on Yourself, Your Services, Products, or Ideas--At Work and in Life by Spencer Johnson, M.D., M D

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One Minute Sales Person, The: The Quickest Way to Sell People on Yourself, Your Services, Products, or Ideas--at Work and in Life. Spencer Johnson

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Description: In this newly released edition of one of his classic books, The One Minute Sales Person, Spencer Johnson, the author of the number one New York Times

In this newly released edition of one of his classic books, The One Minute Sales Person, Spencer Johnson, the author of the number one New York Times bestseller

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The One Minute Sales Person is a clear, easy and invaluable guide that works for both you and the people you sell to, for your financial prosperity and personal well-

The One Minute Salesperson by Dr. Spencer Johnson is a great read The Ready To Go Sales Person; A Summary of The One Minute Salesperson by Spencer Johnson

Spencer Johnson, M.D., is one of the world's most respected thinkers and beloved authors. Dr. Johnson earned a B.A. degree in Psychology from the University of

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